

Macroeconomics

SEVENTH EDITION

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1-1 The Crisis

Figure 1-1 shows output growth rates for the world economy, for advanced economies, and for other economies, separately, since 2000. As you can see, from 2000 to 2007 the world economy had a sustained expansion. Annual average world output growth was 4.5%, with advanced economies (the group of 30 or so richest countries in the world) growing at 2.7% per year, and other economies (the other 150 or so countries in the world) growing at an even faster 6.6% per year.

In 2007 however, signs that the expansion might be coming to an end started to appear. U.S. housing prices, which had doubled since 2000, started declining. Economists started to worry. Optimists believed that, although lower housing prices might lead to lower housing construction and to lower spending by consumers, the Fed (the short name for the U.S. central bank, formally known as the *Federal Reserve Board*) could lower interest rates to stimulate demand and avoid a recession. Pessimists believed that the decrease in interest rates might not be enough to sustain demand and that the United States may go through a short recession.

Even the pessimists turned out not to be pessimistic enough. As housing prices continued to decline, it became clear that the problems were deeper. Many of the mortgages that had been given out during the previous expansion were of poor quality. Many of the borrowers had taken too large a loan and were increasingly unable to make the monthly payments on their mortgages. And, with declining housing prices, the value of their mortgage often exceeded the price of the house, giving them an incentive to default. This was not the worst of it: The banks that had issued the mortgages had often bundled and packaged them together into new securities and then sold these securities to other banks and investors. These securities had often been repackaged into yet new securities, and so on. The result is that many banks, instead of holding the mortgages themselves, held these securities, which were so complex that their value was nearly impossible to assess.

This complexity and opaqueness turned a housing price decline into a major financial crisis, a development that few economists had anticipated. Not knowing the quality of the assets that other banks had on their balance sheets, banks became reluctant to lend to each other for fear that the bank to which they lent might not be able to repay.

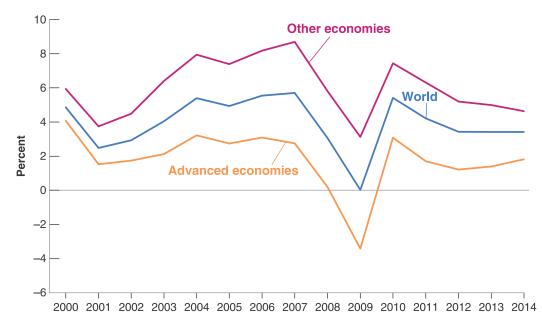
"Banks" here actually means "banks and other financial institutions." But this is too long to write and I do not want to go into these complications in Chapter 1.

Figure 1-1

Output Growth Rates for the World Economy, for Advanced Economies, and for Emerging and Developing Economies, 2000–2014

Source: World Economic Outlook Database, July 2015. NGDP RPCH.A.

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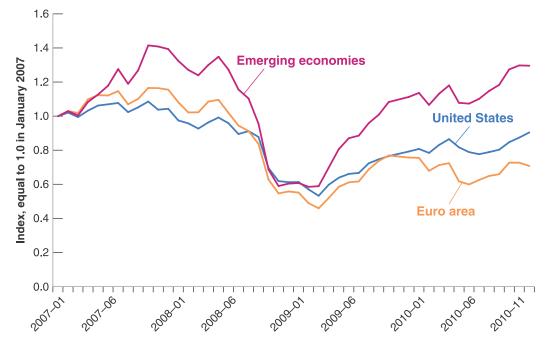


Figure 1-2

Stock Prices in the United States, the Euro Area, and Emerging Economies, 2007–2010

Source: Haver Analytics USA (S111ACD), Eurogroup (S023ACD), all emerging markets (S200ACD), all monthly averages.

Unable to borrow, and with assets of uncertain value, many banks found themselves in trouble. On September 15, 2008, a major bank, Lehman Brothers, went bankrupt. The effects were dramatic. Because the links between Lehman and other banks were so opaque, many other banks appeared at risk of going bankrupt as well. For a few weeks, it looked as if the whole financial system might collapse.

This financial crisis quickly turned into a major economic crisis. Stock prices collapsed. Figure 1-2 plots the evolution of three stock price indexes, for the United States, for the Euro area, and for emerging economies, from the beginning of 2007 to the end of 2010. The indexes are set equal to 1 in January 2007. Note how, by the end of 2008, stock prices had lost half or more of their value from their previous peak. Note also that, despite the fact that the crisis originated in the United States, European and emerging market stock prices decreased by as much as their U.S. counterparts; I shall return to this later.

Hit by the decrease in housing prices and the collapse in stock prices, and worried that this might be the beginning of another Great Depression, people sharply cut their consumption. Worried about sales and uncertain about the future, firms sharply cut back their investment. With housing prices dropping and many vacant homes on the market, very few new homes were built. Despite strong actions by the Fed, which cut interest rates all the way down to zero, and by the U.S. government, which cut taxes and increased spending, demand decreased, and so did output. In the third quarter of 2008, U.S. output growth turned negative and remained so in 2009.

One might have hoped that the crisis would remain largely contained in the United States. As Figures 1-1 and 1-2 both show, this was not the case. The U.S. crisis quickly became a world crisis. Other countries were affected through two channels. The first channel was trade. As U.S. consumers and firms cut spending, part of the decrease fell on imports of foreign goods. Looking at it from the viewpoint of countries exporting to the United States, their exports went down, and so, in turn, did their output. The second channel was financial. U.S. banks, badly needing funds in the United States, repatriated funds from other countries, creating problems for banks in those countries as well. As those banks got in trouble, lending came to a halt, leading to a decrease in spending and in output. Also, in a number of European countries, governments had accumulated high levels of debt and were now running large deficits. Investors began to worry about

I started my job as chief economist at the International Monetary Fund two weeks before the Lehman bankruptcy. I faced a steep learning curve. whether debt could be repaid and asked for much higher interest rates. Confronted with those high interest rates, governments drastically reduced their deficits, through a combination of lower spending and higher taxes. This led in turn to a further decrease in demand, and in output. In Europe, the decline in output was so bad that this particular aspect of the crisis acquired its own name, the *Euro Crisis*. In short, the U.S. recession turned into a world recession. By 2009, average growth in advanced economies was -3.4%, by far the lowest annual growth rate since the Great Depression. Growth in emerging and developing economies remained positive but was 3.5 percentage points lower than the 2000–2007 average.

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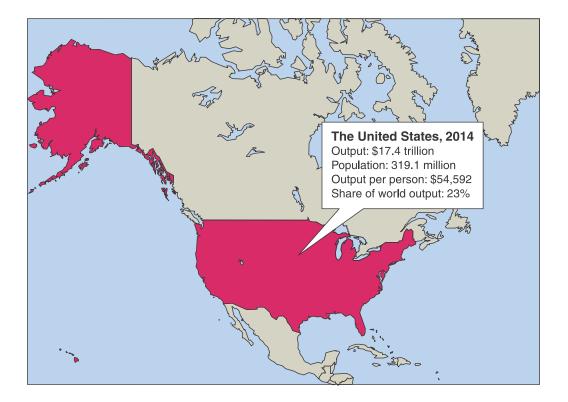
Since then, thanks to strong monetary and fiscal policies and to the slow repair of the financial system, most economies have turned around. As you can see from Figure 1-1, growth in advanced countries turned positive in 2010 and has remained positive since. The recovery is however both unimpressive and uneven. In some advanced countries, most notably the United States, unemployment has nearly returned to its pre-crisis level. The Euro area however is still struggling. Growth is positive, but it is low, and unemployment remains high. Growth in emerging and developing economies has also recovered, but, as you can see from Figure 1-1, it is lower than it was before the crisis and has steadily declined since 2010.

Having set the stage, let me now take you on a tour of the three main economic powers in the world, the United States, the Euro area, and China.

1-2 The United States

When economists look at a country, the first two questions they ask are: How big is the country from an economic point of view? And what is its standard of living? To answer the first, they look at output—the level of production of the country as a whole. To answer the second, they look at output per person. The answers, for the United States, are given in Figure 1-3: The United States is big, with an output of \$17.4 trillion in 2014,

Figure 1-3
The United States, 2014



accounting for 23% of world output. This makes it the largest country in the world in economic terms. And the standard of living in the United States is high: Output per person is \$54,600. It is not the country with the highest output per person in the world, but it is close to the top.

When economists want to dig deeper and look at the state of health of the country, they look at three basic variables:

- Output growth—the rate of change of output
- The *unemployment rate*—the proportion of workers in the economy who are not employed and are looking for a job
- The *inflation rate*—the rate at which the average price of goods in the economy is increasing over time

Numbers for these three variables for the U.S. economy are given in Table 1-1. To put current numbers in perspective, the first column gives the average value of each of the three variables for the period 1990 up to 2007, the year before the crisis. The second column shows numbers for the acute part of the crisis, the years 2008 and 2009. The third column shows the numbers from 2010 to 2014, and the last column gives the numbers for 2015 (or more accurately, the forecasts for 2015 as of the fall of 2015).

By looking at the numbers for 2015, you can see why economists are reasonably optimistic about the U.S. economy at this point. Growth in 2015 is forecast to be above 2.5%, just a bit below the 1990-2007 average. Unemployment, which increased during the crisis and its aftermath (it reached 10% during 2010), is decreasing and, at 5.4%, is now back to its 1990-2007 average. Inflation is low, substantially lower than the 1990-2007 average. In short, the U.S. economy seems to be in decent shape, having largely left the effects of the crisis behind.

Not everything is fine however. To make sure demand was strong enough to sustain growth, the Fed has had to maintain interest rates very low, indeed, too low for comfort. And productivity growth appears to have slowed, implying mediocre growth in the future. Let's look at both issues in turn.

Low Interest Rates and the Zero Lower Bound

When the crisis started, the Fed tried to limit the decrease in spending by decreasing the interest rate it controls, the so-called *federal funds rate*. As you can see from Figure 1-4, on page 28 the federal funds rate went from 5.2% in July 2007 to nearly 0% (0.16% to be precise) in December 2008.

Why did the Fed stop at zero? Because the interest rate cannot be negative. If it were, then nobody would hold bonds, everybody would want to hold cash instead—because cash pays a zero interest rate. This constraint is known in macroeconomics as the zero lower bound, and this is the bound the Fed ran into in December 2008.

Table 1-1 Growth, Unemployment, and Inflation in the United States, 1990–2015

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Percent	1990–2007 (average)	2008–2009 (average)	2010–2014 (average)	2015
Output growth rate	3.0	-1.5	2,2	2.5
Unemployment rate	5.4	7.5	8.0	5.4
Inflation rate	2.3	1.4	1.6	0.7

Output growth rate: annual rate of growth of output (GDP). Unemployment rate: average over the year. Inflation rate: annual rate of change of the price level (GDP deflator).

Source: IMF, World Economic Outlook, July 2015.

Can you guess some of the countries with a higher standard of living than the United States? Hint: Think of oil producers and financial centers. For answers, look for "Gross Domestic Product per capita, in current prices" at http://www.imf.org/external/pubs/ft/weo/2015/01/weodata/weoselgr.aspx

Because keeping cash in large sums is inconvenient and dangerous, people might be willing to hold some bonds even if those pay a small negative interest rate. But there is a clear limit to how negative the interest rate can go before people find ways to switch to cash.

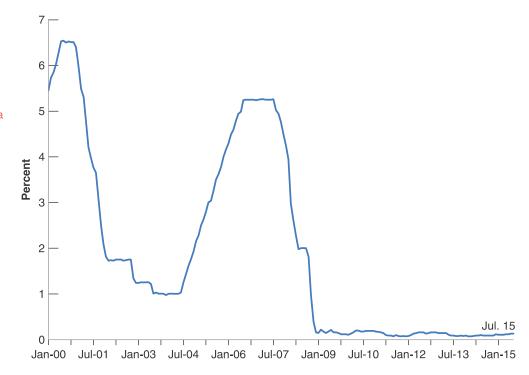
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Figure 1-4

The U.S. Federal Funds Rate since 2000

Source: Haver Analytics.

MyEconLab Real-time data



This sharp decrease in the interest rate, which made it cheaper for consumers to borrow, and for firms to invest, surely limited the fall in demand and the fall in output. But, as we saw earlier and you can see from Table 1-1, this was not enough to avoid a deep recession: U.S. growth was negative in both 2008 and 2009. To help the economy recover, the Fed then kept the interest rate close to zero, where it has remained until now (the fall of 2015). The Fed's plan is to start increasing the interest rate soon, so when you read this book, it is likely that the rate will have increased, but it will still be very low by historical standards.

Why are low interest rates a potential issue? For two reasons: The first is that low interest rates limit the ability of the Fed to respond to further negative shocks. If the interest rate is at or close to zero, and demand further decreases, there is little the Fed can do to increase demand. The second is that low interest rates appear to lead to excessive risk taking by investors. Because the return from holding bonds is so low, investors are tempted to take too much risk to increase their returns. And too much risk taking can in turn give rise to financial crises of the type we just experienced. Surely, we do not want to experience another crisis like the one we just went through.

As you will see later in the book, central banks like the Fed can use a few other tools to increase demand. These tools are known as "unconventional monetary policy." But they do not work as well as the interest rate.

How Worrisome Is Low Productivity Growth?

Although the Fed has to worry about maintaining enough demand to achieve growth in the short run, over longer periods of time, growth is determined by other factors, the main one being productivity growth: Without productivity growth, there just cannot be a sustained increase in income per person. And, here, the news is worrisome. Table 1-2 shows average U.S. productivity growth by decade since 1990 for the private sector as a whole and for the manufacturing sector. As you can see, productivity growth in the 2010s has so far been about half as high as it was in the 1990s.

How worrisome is this? Productivity growth varies a lot from year to year, and some economists believe that it may just be a few bad years and not much to worry about. Others believe that measurement issues make it difficult to measure output and that productivity growth may be underestimated. For example, how do you measure

Table 1-2 Labor Productivity Growth, by Decade						
Percent change; year on year (average)	1990s	2000s	2010–2014			
Nonfarm Business Sector	2.0	2.6	1.2			
Business Sector	2.1	2.6	1.2			
Manufacturing	4.0	3.1	2.4			
Source: Haver Analytics.						

the real value of a new smartphone relative to an older model? Its price may be higher, but it probably does many things that the older model could not do. Yet others believe that the United States has truly entered a period of lower productivity growth, that the major gains from the current IT innovations may already have been obtained, and that IT stands for information progress is likely to be less rapid, at least for some time.

technology. apost

One particular reason to worry is that this slowdown in productivity growth is happening in the context of growing inequality. When productivity growth is high, most everybody is likely to benefit, even if inequality increases. The poor may benefit less than the rich, but they still see their standard of living increase. This is not the case today in the United States. Since 2000, the real earnings of workers with a high school education or less have actually decreased. If policy makers want to invert this trend, they need either to raise productivity growth or limit the rise of inequality, or both. These are two major challenges facing U.S. policy makers today.

1-3 The Euro Area

In 1957, six European countries decided to form a common European market—an economic zone where people and goods could move freely. Since then, 22 more countries have joined, bringing the total to 28. This group is now known as the **European Union**, or EU for short.

In 1999, the EU decided to go a step further and started the process of replacing national currencies with one common currency, called the *euro*. Only 11 countries participated at the start; since then, 8 more have joined. Some countries, in particular, the United Kingdom, have decided not to join, at least for the time being. The official name for the group of member countries is the **Euro area**. The transition took place in steps. On January 1, 1999, each of the 11 countries fixed the value of its currency to the euro. For example, 1 euro was set equal to 6.56 French francs, to 166 Spanish pesetas, and so on. From 1999 to 2002, prices were quoted both in national currency units and in euros, but the euro was not yet used as currency. This happened in 2002, when euro notes and coins replaced national currencies. Nineteen countries now belong to this *common currency area*.

Until a few years ago, the official name was the *European Community*, or EC. You may still encounter that name.

The area also goes by the names of "Euro zone" or "Euroland." The first sounds too technocratic, and the second reminds one of Disneyland. I shall avoid them.

Table 1-3 Growth, Unemployment, and Inflation in the Euro Area, 1990–2015

	1990–2007	2008–2009	2010–2014			
Percent	(average)	(average)	(average)	2015		
Output growth rate	2.1	-2.0	0.7	1.5		
Unemployment rate	9.4	8.6	11.1	11.1		
Inflation rate	2.1	1.5	1.0	1.1		

Output growth rate: annual rate of growth of output (GDP). Unemployment rate: average over the year Inflation rate: annual rate of change of the price level (GDP deflator).

Source: IMF, World Economic Outlook, July 2015.

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